

Recruitment Consultant

Recruitment Consultant / Senior Recruitment Consultant – Hampshire
£35,000 – £130,000 OTE

Having won “Best recruitment company to work for” by the IRP, Carrington West are an ambitious and fast growing, multi-discipline recruitment consultancy specialising in the placement of temporary and permanent professionals covering the built environment sectors. We operate from the South’s premier business park Lakeside in our bespoke fitted offices.

Already a market leading company in Water, Utilities, Environmental, Highways, Traffic & Transportation industries, Carrington West are aggressively expanding and are looking to attract driven recruiters to join their divisions. This is a superb opportunity to join one of the fastest growing areas of the company with great blend of hot and target clients available.

The Company:

Our success has its foundations based on the openness of our highly trained, proficient and award-winning consultants coupled with their ability to build long standing relationships with our customers.

Our mission is to become the preferred recruitment partners for all of our clients in each of our chosen strategic sectors and to be recognised as true experts in our markets in the eyes of our network of candidates.

Carrington West have grown revenue by 100% year-on-year while retaining profits within the business to enable growth.

Providing the very best client and candidate service by attracting and retaining the very best consultants in the market.

Job Description:

We are looking to expand our specialist recruitment consulting practices to cover our Built Environment teams working alongside Directors with client relationships that date back 10 years and the opportunity to obtain some of these clients.

This position will offer unrivalled earning potential and the opportunity to build a team in your chosen sector. A truly unique career move for an ambitious and driven individual.

Carrington West offers a challenging and rewarding work environment to intelligent individuals motivated to continue their successful career within the provision of recruitment solutions.

The Role:

At Carrington West we recognise that hiring and retaining the right staff for the long term is paramount to achieving our goal to be the best in the industry. Our ethos, therefore, is about providing an enjoyable, forward thinking, and enabling working environment with flexibility to help facilitate a healthy work/life balance.

Our ambitious expansion plans provide a wealth of opportunities for experienced consultants and senior consultants to add to an already successful company with an impressive client base. The work is challenging and varied, encompassing the full recruitment process.

If you are a highly motivated individual who can successfully develop business, build and manage lasting customer relationships, and contribute to experienced, winning teams, you will be a welcome addition to Carrington West. We are looking for experienced Recruitment Consultants or Senior Recruitment Consultants to add to our vibrant atmosphere and work ethic.

As a Recruitment Consultant / Senior Consultant, you will:

- Engage with clients at all levels
- Research and develop new business
- Locate potential candidates
- Understand clients' and candidates' situations and need
- Offer advice based on these needs and the context of your own market knowledge.

The Package:

We are looking for the best and in return for your hard work we feel we offer the best. You will enjoy the supportive and exciting environment of an ambitious and fast-growing employer along with genuinely top level basic salary and an uncapped commission structure.

We offer an excellent salary with a flat 25% commission on any temporary placements as well as 20% for any permanent placements made.

Remuneration

Recruitment Consultant:

You should expect to earn between £35,000 and £130,000 OTE pa;

- Year 1 OTE: Minimum of £35,000;
- Year 2 OTE: £50-70k;
- Year 3 OTE: £90-130k+

Senior Recruitment Consultant:

You should expect to earn between £45,000 and £130,000 OTE pa;

- Year 1 OTE: Minimum of £45,000; £50-60k is more typical;
- Year 2 OTE: £70-80k;
- Year 3 OTE: £100-130k+

Benefits:

- 25 Days Holiday (increases by 1 day per year of service)
- Annual Company holiday – (All Staff – Target Related)
- Big Biller club (£300k + billers get recognition into a big biller club and get a
- Big Biller Holidays (at Half year) all expenses paid (Target Related)
- Company Car Allowance – Starting at £350 per month (Starting at Senior Grade)

- Company iPhone (Senior Grade)
- Flexible Working Available
- Offsite Training Days
- Pension Scheme – 4% Matched after qualifying period (3 Months)
- Private Health Care for all grades after qualifying period (6 Months)
- Rolex courtesy of the company value starting at £3750)
- Unrivalled and uncapped Commission Scheme
- Year round paid for social events calendar – Christmas, End of Quarters, Goodwood Races

Additional Benefits:

- £50 Meal for you and your partner (or friend) on your birthday
- 5* Rated Office Location
- Childcare Vouchers
- Death in Service
- Flexible lunch hour (between 11AM and 2PM)
- Free Bus service from nearby railway stations
- Free Parking
- Holidays and weekend breaks for high achievers
- Internal performance related prizes (monthly and quarterly)
- Onsite Restaurant
- Team Lunches

Please contact James Fernandes on 02393 876 005 or james.fernandes@carringtonwest.com for a confidential chat and to find out more.